

**TRANSFER ARTICULATION AGREEMENT**

**BETWEEN**

**BERGEN COMMUNITY COLLEGE and PACE UNIVERSITY**

**for the**

**Associate in Science Degrees in Business Administration, Accounting, Management and Marketing**

**and the**

**Bachelor of Business Administration Degrees in General Accounting, Public Accounting, Finance, Management, and Marketing**

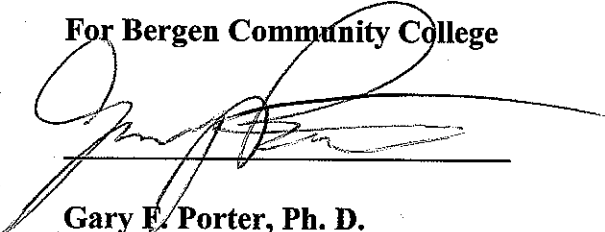
The intent of this agreement is to facilitate the smooth transfer and transition of Bergen Community College graduates into appropriate upper level programs. The successful implementation of the Agreement depends upon communication of its contents to all involved participants, and assumptions of responsibility by both institutions for such communication.

The Agreement is based upon the completion of an Associate degree in the program identified in the Agreement.

The terms of this Agreement take effect with students graduating in December 2007. Programmatic changes by either institution will necessitate amendments to this Agreement as appropriate.

This Agreement may be terminated by either institution with one year notification.

For Bergen Community College



Gary F. Porter, Ph. D.

Academic Vice President

Date: 9/6/07

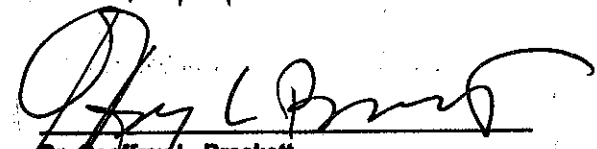
For Pace University



Karen A. Berger, Ph. D.

Associate Dean and  
Director of Undergraduate Programs  
Lubin School of Business

Date: 8/30/07



Dr. Geoffrey L. Brackett  
Interim Provost and Executive Vice President  
for Academic Affairs

9/10/07

**The following conditions, equivalencies and recommendations have been identified by the two institutions participating in this Agreement.**

I. Criteria for admission to Pace University/Lubin School of Business

A. Minimum grade point average of 2.50, as determined by the Office of Admissions.

B. Specific course program criteria:

Bergen Community College students who complete one of the programs recommended in Appendices A - E will be prepared to enroll in junior-level major courses and can realistically expect to complete the Pace Bachelor of Business Administration Degree in 4-5 semesters. Students will prepare their academic plans with advisors in the Lubin School of Business

II. Course equivalencies and/or area requirements.

Specific course equivalencies have been determined and approved, and are indicated in the Appendices.

A minimum grade of C is required in all courses for the major.

III. Preferred course, program or degree options, including electives.

Associate in Science, Professional Studies, Business Administration degree options with the following degrees:

AS.PS.BUS ACCT	B.B.A. General Accounting
AS.PS.BUS.ACCT	B.B.A. Public Accounting
AS.PS.BUS.ADM	B.B.A. Finance
AS.PS.BUS.MGMT	B.B.A. Management
AS.PS.BUS.MKTG	B.B.A. Marketing

IV. A. Summary

Transfer credits from Bergen Community College	65-66
Credits to be taken at Pace University	63-65
Total Credits for Bachelor Degree	128-131

2. Other competencies/requirements/conditions:

BCC graduates who apply to Pace University under the terms of this agreement will have the admission application fee waived.

3. Upon enrollment at Pace, students from BCC who are admitted bearing the A.S. degree are eligible to receive financial aid, based upon financial need and or academic merit, on the same basis as any Pace student. Student must file the Free Application for Federal Student Aid (FAFSA). The FAFSA must be received by the Federal Student Aid office by February 15<sup>th</sup> each year.

Transfer students who have a 2.75 cumulative grade point average are eligible for Academic Scholarships and Grants. These awards range from \$4,000 to approximately \$10,000.

In addition to institutionally funded aid, students may qualify for need-based awards. Pace administers all Federal and State Financial Aid Programs.

B. Both Bergen Community College and Pace University agree to:

1. Monitor the academic performance of students enrolling under the agreement, identifying problems, and working cooperatively to adjust course sequence and content so that students can transfer with no academic disruptions;
2. Arrange transfer meetings to update major course equivalencies between Pace University and Bergen Community College;
3. Notify each other concerning any contemplated curricular changes which would affect the future of this agreement.

## APPENDIX A

### AS. PS. BUS. ACCT DEGREE REQUIREMENTS FOR TRANSFER TO PACE UNIVERSITY LUBIN SCHOOL OF BUSINESS – B.B.A. GENERAL ACCOUNTING UNDER THE TERMS OF ARTICULATION AGREEMENT

Oral and Written Communications: 9 credits

WRT 101 English Composition I  
WRT 201 English Composition II  
SPE 111 Speech Communication

Humanities: 15 credits

Two semesters of one Foreign Language

PHR 105 Professional Ethics

Select remaining 6 credits from two areas:  
Fine Arts/Communication, Literature,  
History, Philosophy/Religion

Social Science: 6 credits

ECO 101 Macro Economics

Select remaining 3 credits from  
Anthropology, Geography, Political  
Science, Psychology or Sociology

Natural Science: 8 credits

Select two courses from BCC General  
Education Natural Science areas

Mathematics: 6-7 credits

Select two courses from:  
CIS 158 Introduction to Computer Science  
MAT 150 Elementary Statistics  
MAT 155 Finite Math  
MAT 223 Calculus for Bus/Soc. Sci. **OR**  
MAT 280 Calculus I

Wellness & Exercise Science: 3 credits

WEX 101 and WEX-DHF-EXP elective

Business and Major electives: 18 credits

ACC 110 Financial Accounting  
ACC 210 Managerial Accounting  
♦ ACC 202 Intermediate Accounting I  
♦ ACC 203 Intermediate Accounting II  
BUS 101 Intro to Business  
ECO 201 Micro Economics

♦ ACC 202 & ACC 203 are equivalent to  
Pace's ACC 301: Intermediate Accounting

## APPENDIX B

### AS. PS. BUS. ACCT DEGREE REQUIREMENTS FOR TRANSFER TO PACE UNIVERSITY LUBIN SCHOOL OF BUSINESS - B.B.A. PUBLIC ACCOUNTING UNDER THE TERMS OF ARTICULATION AGREEMENT

Oral and Written Communications: 9 credits

WRT 101 English Composition I  
WRT 201 English Composition II  
SPE 111 Speech Communication

Humanities: 15 credits

Two semesters of one Foreign Language

PHR 105 Professional Ethics

Select remaining 6 credits from two areas:  
Fine Arts/Communication, Literature,  
History, Philosophy/Religion

Social Science: 6 credits

ECO 101 Macro Economics

Select remaining 3 credits from  
Anthropology, Geography, Political  
Science, Psychology or Sociology

Natural Science: 8 credits

Select two courses from BCC General  
Education Natural Science areas

Mathematics: 6-7 credits

Select two courses from:  
CIS 158 Introduction to Computer Science  
MAT 150 Elementary Statistics  
MAT 155 Finite Math  
MAT 223 Calculus for Bus/Soc. Sci. **OR**  
MAT 280 Calculus I

Wellness & Exercise Science: 3 credits

WEX 101 and WEX-DHF-EXP elective ★

Business and Major electives: 18 credits

ACC 110 Financial Accounting  
ACC 210 Managerial Accounting  
◆ ACC 202 Intermediate Accounting I  
◆ ACC 203 Intermediate Accounting II  
BUS 101 Intro to Business ★  
ECO 201 Micro Economics

★ *Excess credit at Pace for this major*

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◆ ACC 202 & ACC 203 are equivalent to  
Pace's ACC 301: Intermediate Accounting

## APPENDIX C

### AS. PS. BUS. ADM DEGREE REQUIREMENTS FOR TRANSFER TO PACE UNIVERSITY LUBIN SCHOOL OF BUSINESS – B.B.A. FINANCE UNDER THE TERMS OF ARTICULATION AGREEMENT

Oral and Written Communications: 9 credits

WRT 101 English Composition I  
WRT 201 English Composition II  
SPE 111 Speech Communication

Humanities: 15 credits

Two semesters of one Foreign Language

PHR 105 Professional Ethics

Select remaining 6 credits from two areas:  
Fine Arts/Communication, Literature,  
History, Philosophy/Religion

Social Science: 6 credits

ECO 101 Macro Economics

Select remaining 3 credits from  
Anthropology, Geography, Political  
Science, Psychology or Sociology

Natural Science: 8 credits

Select two courses from BCC General  
Education Natural Science areas

Mathematics: 6-7 credits

Select two courses from:  
CIS 158 Introduction to Computer Science  
MAT 150 Elementary Statistics  
MAT 155 Finite Math  
MAT 223 Calculus for Bus/Soc. Sci. **OR**  
MAT 280 Calculus I

Wellness & Exercise Science: 3 credits

WEX 101 and WEX-DHF-EXP elective

Business and Major electives: 18 credits

ACC 110 Financial Accounting  
ACC 210 Managerial Accounting  
BUS 101 Intro to Business  
BUS 201 Principles of Marketing  
BUS 207 Principles of Business Mgmt.  
ECO 201 Micro Economics

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## APPENDIX D

### AS. PS. BUS. MGMT DEGREE REQUIREMENTS FOR TRANSFER TO PACE UNIVERSITY LUBIN SCHOOL OF BUSINESS – B.B.A. MANAGEMENT UNDER THE TERMS OF ARTICULATION AGREEMENT

Oral and Written Communications: 9 credits

WRT 101 English Composition I  
WRT 201 English Composition II  
SPE 111 Speech Communication

Humanities: 15 credits

Two semesters of one Foreign Language

PHR 105 Professional Ethics

Select remaining 6 credits from two areas:  
Fine Arts/Communication, Literature,  
History, Philosophy/Religion

Social Science: 6 credits

ECO 101 Macro Economics

Select remaining 3 credits from  
Anthropology, Geography, Political Science,  
Psychology or Sociology

Natural Science: 8 credits

Select two courses from BCC General  
Education Natural Science areas

Mathematics: 6-7 credits

Select two courses from:  
CIS 158 Introduction to Computer Science  
MAT 150 Elementary Statistics  
MAT 155 Finite Math  
MAT 223 Calculus for Bus/Soc. Sci. **OR**  
MAT 280 Calculus I

Wellness & Exercise Science: 3 credits

WEX 101 and WEX-DHF-EXP elective

Business and Major electives: 18 credits

ACC 110 Financial Accounting  
ACC 210 Managerial Accounting  
BUS 101 Intro to Business  
BUS 207 Principles of Business Mgmt  
ECO 201 Micro Economics  
BUS 201 Principles of Marketing **OR**  
BUS 233 Business Law I

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## APPENDIX E

### AS. PS. BUS. MKTG DEGREE REQUIREMENTS FOR TRANSFER TO PACE UNIVERSITY LUBIN SCHOOL OF BUSINESS – B.B.A. MARKETING UNDER THE TERMS OF ARTICULATION AGREEMENT

Oral and Written Communications: 9 credits

WRT 101 English Composition I  
WRT 201 English Composition II  
SPE 111 Speech Communication

Humanities: 15 credits

Two semesters of one Foreign Language

PHR 105 Professional Ethics

Select remaining 6 credits from two areas:  
Fine Arts/Communication, Literature,  
History, Philosophy/Religion

Social Science: 6 credits

ECO 101 Macro Economics

Select remaining 3 credits from  
Anthropology, Geography, Political  
Science, Psychology or Sociology

Natural Science: 8 credits

Select two courses from BCC General  
Education Natural Science areas

Mathematics: 6 credits

Select two courses from:  
MAT 150 Elementary Statistics  
MAT 155 Finite Math  
CIS 158 Introduction to Computer Science

Wellness & Exercise Science: 3 credits

WEX 101 and WEX-DHF-EXP elective

Business and Major electives: 18 credits

ACC 110 Financial Accounting  
ACC 210 Managerial Accounting  
BUS 101 Intro to Business  
BUS 201 Principles of Marketing  
ECO 201 Micro Economics  
BUS 207 Principles of Business Mgmt **OR**  
BUS 233 Business Law I

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**PACE UNIVERSITY ARTICULATION AGREEMENT WITH  
BERGEN COMMUNITY COLLEGE  
and the  
LUBIN SCHOOL OF BUSINESS**

<b>Courses for Bergen Community College</b> A.S. P.S. Business Management	Credits
<b>Major courses</b>	
ACC 110 Financial Accounting	3
ACC 210 Managerial Accounting	3
BUS 207 Principles of Business Management	3
<b>Core</b>	
WRT 101 English Composition I	3
WRT 201 English Composition II	3
SPE 111 Speech Communication	3
BUS 101 Introduction to Business	3
Business Administration Elective	3
Humanities Elective	15
Natural Science Elective	8
ECO 201 Microeconomics	3
WEX 101 Dynamics of Health & Fitness	3
MAT/CIS Mathematics/Computer Science Elective: <i>Recommended Courses – select 2</i>	6-7
MAT 155 Finite Mathematics	
MAT 150 Elementary Statistics	
MAT 223 Calculus for the Managerial and Social Sciences	
MAT 280 Calculus I	
CIS 158 Introduction to Computer Science	
Social Science Elective: <i>Recommended Courses -</i>	6
ECO 101 Macroeconomics	
BCC Social Science Elective	
<b>TOTAL</b>	<b>65-66</b>

Core	Major	Elective	Excess Credits	Pace University Equivalent B.B.A. Management	Credits Transferable to Univ.
	3			ACC 203 Financial Accounting	3
	3			ACC 204 Managerial Accounting	3
	3			MGT 250 Managerial & Org. Concepts	3
				ENG 110 Composition	3
				ENG 120 Critical Writing	3
				COM 200 Public Speaking	3
	3			Business Core	3
	3			Business Core	3
	15			Core	15
	8			Core	8
	3			ECO 106 Principles of Microeconomics	3
		3		Free Electives	3
6-7					6-7
				MAT 104 Finite Mathematics	
				MAT 117 Elementary Statistics	
				MAT 111 Elementary Calculus I	
				MAT 131 Calculus I	
				CIS 101 Introduction to Computing	
6				ECO 105 Principles of Macroeconomics	6
				Core	
47-48	15	3	0	<b>TOTAL = 65-66</b>	
				Total credits transferable to Pace University	65-66
				Total credits applied to Pace University major	







